NETSUITE

Fuel Your Mission
One Integrated, Cloud Application to Manage Your Entire Organization

With NetSuite's unified business management solution, you can manage all back-office operations with a single, flexible, powerful business application—integrating accounting, fundraising, constituent relationship management (CRM), customer service, financials, enterprise resource planning (ERP), inventory management, ecommerce, and more.

- **NetSuite is intelligent.** The system holds all organizational data in a single database, giving you access to your key performance metrics on a customizable, real-time dashboard. As a result, NetSuite enables you to make better, faster decisions.

- **NetSuite is unified.** Within a single, powerful application, it combines complete constituent-facing CRM and Ecommerce capabilities with back-office ERP and self-service portals for partners. As a result, this allows organizations to unite fragmented data and automate processes from end to end.

- **NetSuite is simple.** With NetSuite, implementations are both faster and less expensive than traditional operations applications. Modularity enables phased implementations according to your organization's need. In addition, NetSuite gives you the ability to configure and reconfigure your business processes whenever and wherever needed with just a few mouse clicks.

Why Run Your Nonprofit on NetSuite

- **Seamlessly Unify Development & Accounting Operations.** Say goodbye to the hassle of juggling multiple systems, re-keying information, manually importing and exporting data between applications and toggling between systems just trying to figure out what's going on. With NetSuite, you'll never enter the same information twice. Development and accounting share a single system of record and role based permissions ensure they can't see one another's data.

- **Unprecedented Visibility for Better Decision Making.** Customizable role-based dashboards provide real-time access to key performance metrics, supporting intelligent, timely decisions across your entire organization. Full visibility into unified constituent records results in efficient and highly personalized development, engagement, and fulfillment processes.

- **Improve Accuracy and Efficiency.** NetSuite automates more of your operations and manages everything in real-time, eliminating the errors that result from juggling multiple separate systems. With NetSuite, your staff, constituents, suppliers, and partners know exactly what's going on with every interaction and transaction.

- **Support All Constituent Transactions.** Today's nonprofit organizations sell products, solicit donations and engage their supporters in myriad ways. With NetSuite you can solicit a donation, sell a product and engage a constituent with a single set of tools.

- **Affordable Ease of Use.** NetSuite is easy to learn and straightforward to implement and maintain. As a Software-as-a-Service solution, NetSuite offers a more affordable alternative to the combination of applications you may be currently using to manage your organization.

- **Lower Long Term Cost of Ownership.** With NetSuite, you subscribe to a service rather than purchase, install and maintain an in-house software solution. Research by the Software and Information Industry Association shows that Software-as-a-Service (SaaS) deployments are 50% to 90% faster with a total cost of ownership (TCO) five to ten times less than traditional software.

> **water for people**
> the current of change
>
> **"** The ability to have all of our country offices on the single NetSuite system and do global financial consolidations has been extremely valuable. We have great visibility and reporting with NetSuite to see more clearly how funds are coming in and how they're spent. **"**
>
> —Water for People

To find out more, contact NetSuite at giving@netsuite.com or visit www.netsuite.org.
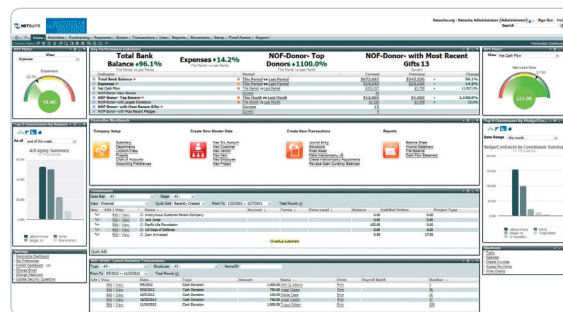
Accounting

Accounting in nonprofit settings is challenging and complex. NetSuite provides a flexible accounting system that handles even the most complex requirements—all while providing more visibility and control into grant and program activities.

- **Data at your Fingertips.** Stop waiting weeks for finance to deliver month-end financials. Get full visibility into your general ledger, accounts receivable and accounts payable, enabling you to make faster, smarter financial decisions.
- **Track Grant and Program Expenses.** Segment your financials to better track grant and program expenses.
- **Flexible Financial Reporting Engine.** Create custom charity reports such as a FASB 117 compliant statement of financial position.
- **Restricted Funding.** Track & report restricted funding with the Urban Institute's Unified Chart of Accounts (UCOA) recommended process.

The Ultimate Dashboard

NetSuite's flexible dashboards deliver a great user experience, but more importantly they give every user a custom dashboard that allows them to monitor everything in the organization relevant to them—in real-time for the current period and as compared to past periods. Finally, "information at your fingertips" is a reality. You can see data trends in prospects, opportunities, service issues, expenses, and much more. With simple and intuitive design constructs, users can easily personalize the layout and content of their dashboards at anytime.

- **Fundraising KPIs.** Track number of donations, average gift size, total donation value, total pledge value and more.

- **Real-time Visibility.** Real-time visibility into donations, pledges, pledge fulfillments and more.

- **Extensive, Real-time Reporting.** Access to comprehensive, real-timereports that keep executives well-informed and empower them to make the right decisions, at the right time.

High-End Customization without the Headaches

SuiteFlex gives customers, partners and developers all the tools they need to easily customize all aspects of NetSuite. Users can use "Click Not Code" configuration for everything from simple database field additions to form customization to complex, data object manipulations. NetSuite addresses a major shortcoming of traditional application customization by automatically carrying forward customizations with each new release.

Tailor NetSuite to Meet Your Exact Business Needs

- Personalize roles to optimize individual and team productivity
- Customize end-to-end business processes to your precise organization and industry requirements
- Build new functionality, workflows and processes
- Connect to legacy and third party applications and content providers

To find out more, contact NetSuite at giving@netsuite.com or visit www.netsuite.org.

NETSUITE

Benefits of SuiteFlex

- **Unlimited Configuration.** No more settling for a "one size fits all" hosted application solution. SuiteFlex transforms NetSuite into your company's software, complete with your terminology, your functions and business processes.

- **Customizations Don't Break.** Customizations and extensions carry forward seamlessly with upgrades, making maintenance nightmares a thing of the past.

- **Open.** Standards-based Web Services make it simpler to extend NetSuite to other systems, solutions, and third party add-ons.

Fundraising

The SuiteDonor solution leverages the power and flexibility of the NetSuite SuiteFlex platform to deliver a solution customized to meet the specific business needs of fundraisers.

- **Complete Lead-to-Donor Process.** Complete process from identifying a potential lead to tracking them as a donor.

- **Complete Pledge-to-Cash Process.** Enter a pledge and track that promise until a donation is received and deposited.

- **Fundraising and Grant Revenue Forecasting.** Use NetSuite forecasting tools to forecast donation and grant revenue.

Ecommerce for Nonprofit Organizations

Accept donations and sell online. Whether you sell publications, items or fundraising premiums, NetSuite's SuiteCommerce solution gets you up and running quickly and integrated with your entire organization.

- **Sell Online.** Easily create a full-featured, customizable online store that seamlessly integrates with accounting, marketing and order and inventory management.

- **Accept Donations Online.** Accept fixed or variable amounts, allowing the donor to choose the amount they want to donate.

- **Order Management.** Easily manage orders from multiple channels, such as online and phone, all in one place.

- **Inventory & Order Fulfillment.** End-to-end physical inventory and distribution including shipping, receiving and returns. Track orders door-to-door directly in NetSuite.

To find out more, contact NetSuite at giving@netsuite.com or visit www.netsuite.org.

Integrated, Online Back Office

NetSuite lets you manage the complex back office within one system including inventory and fulfillment; the complete procure-to-pay process, paperless expense reports, payroll and payroll integration, and employee management.

- **Employee Time Tracking & Paperless Expense Reports.** Self-service, paperless time tracking and expense reports with approval workflow.

- **Complete Procure-to-Pay Process.** Complete procure-to-pay purchasing in-system and paperless with approval workflow.

Deep Services & Support Functionality

Nonprofit organizations provide services and support to clients, donors and other constituents. High levels of service can be costly, and that's why NetSuite gives you the tools to provide the right level of service to the right constituents at the best cost.

- **Multi-channel Service.** Superior multi-channel service with all customer interactions— live, online, email and in-person—are tracked to a single customer record.

- **Project Tracking.** Job and time tracking are built into the system allowing you to manage projects within NetSuite.

- **Issue Tracking.** Open and track the resolution of issues experienced by constituents.

- **Constituent Center.** NetSuite's self-service Customer Center gives donors and other constituents low-cost, high availability service 24/7 around the globe.

This solution, including support and training, **is free for up to 5 users** through NetSuite's corporate citizenship program. Find out more at www.netsuite.org.

To find out more, contact NetSuite at giving@netsuite.com or visit www.netsuite.org.

annexa

Netsuite

NETSUITE
5 STAR AWARD 2016

Annexa is a leading business systems solution provider and 5 star NetSuite partner. NetSuite is the world's leading provider of cloud- based business management software. NetSuite helps companies manage core business processes with a single, fully integrated system covering ERP/ financials, CRM, e-commerce, inventory and more.

Services

Analyse & design
We listen and we diagnose, helping you to identify the challenges facing your business.

Implementation & support
We establish a partnership with you and your people to effectively implement the right solution, ensure the right training and offer helpdesk support.

Strategy & planning
Strategic business planning and analysis lie at the heart of everything we do.

Technology & Development
Using secure cloud-based dashboards you and your team will have real –time data reporting at your fingertips.

Our Clients

Aēsop.   **ATLANTIC GROUP®**   **REA Group™**   **T2**

About Us

We started in 1994 with a common goal to help businesses get the most out of their systems. While helping businesses to be more innovative and agile we have built long lasting relationships. We believe it's our passion and knowledge of NetSuite that has helped us transform our clients operations.

Culture

We're a tight knit team of NetSuite experts who have a passion for technology and love to collaborate. We believe that being caring, honest and transparent leads to a thriving culture and helps us to build amazing partnerships.

Annexa provide solutions that will support your growth.   **www.annexa.com.au**